

LOWNDES COUNTY BOARD OF COMMISSIONERS  
COMMISSION AGENDA ITEM

SUBJECT: ABM Industries Inc. Presentation

DATE OF MEETING: November 12, 2018

BUDGET IMPACT:  
FUNDING SOURCE

- Annual                       SPLOST VII & VI  
 Capital  
 N/A

- Regular Meeting ( )  
Work Session (X)  
Recommendation ( )  
Policy/Discussion ( )  
Report ( )  
Other ( )

COUNTY ACTION REQUESTED ON: ABM Industries Inc. Presentation

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HISTORY, FACTS, AND ISSUES: Staff is continually looking for ways to save on Facility Energy costs as well as to help out with Facility Maintenance costs. Staff's goal is to enhance building performance and reduce utility and operating costs. Staff has met with several businesses and seen several programs over the last few years but was never fully interested until hearing the business model that ABM provides. Staff was first contacted by ABM through staff at Lowndes County Schools. Staff has been meeting with ABM Industries over a period of several months to learn their unique business and what they could possibly provide to Lowndes County. ABM has done a preliminary walk through on five of our largest buildings and has provided some feedback on those buildings as to energy and cost savings. ABM is able to provide Facility Maintenance Solutions and provide a funding source for these solutions and the funding would be paid back through the energy cost savings. ABM will also guarantee the savings to Lowndes County, meaning that if the savings are not met as promised ABM will write a check to Lowndes County for the difference. If the commissioners were interested in a project like this one and wanted to move forward, staff would let an RFQ for the project to allow ABM and other companies that are in the same line of work to submit an RFQ on the project so Lowndes County could select the best qualified contractor for Lowndes County.

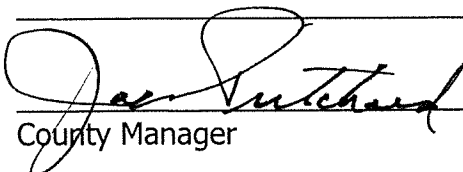
DEPARTMENT: Engineering

ABM Presenting Staff: Jason Anderson  
Presenting Staff: Chad McLeod

ADMINISTRATIVE COMMENTS AND RECOMMENDATION:

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County Manager

Action Taken By Board: \_\_\_\_\_